Consolidated Financial Statements

Years Ended December 31, 2020 and 2019



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# K.L. HOFFMAN & COMPANY, PC

**Certified Public Accountants** 

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#### **Independent Auditors' Report**

To the Board of Directors Episcopal Housing Corporation and Affiliates Baltimore, Maryland

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Episcopal Housing Corporation and Affiliates, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, the related consolidated statements of activities and change in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors
Episcopal Housing Corporation and Affiliates
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## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Episcopal Housing Corporation and Affiliates, as of December 31, 2020 and 2019, and the changes in its consolidated net assets and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CERTIFIED PUBLIC ACCOUNTANTS

K.J. Hoffman & Congos, RC

June 23, 2021

Consolidated Statements of Financial Position December 31, 2020 and 2019

	2020	2019
ASSETS		
Cash and cash equivalents	\$ 1,841,023	\$ 1,590,051
Investments	317,311	299,740
Restricted deposits	133,960	51,890
Accrued interest receivable	17,659	-
Fees and other receivables, net of allowance for doubtful		
accounts of \$44,907 and \$77,157 in 2020 and 2019, respectively Rents receivable, net of allowance for doubtful	708,939	96,652
accounts of \$10,466 in 2020 and \$5,000 in 2019	812	9,831
Contributions receivable	503,150	1,005,568
Development costs and advances	114,209	42,091
Prepaid expenses	32,037	8,327
Notes receivable	149,721	202,581
Property and equipment, net	4,782,381	4,228,679
Cash restricted under agreement with tenant	 186,290	186,265
Total assets	8,787,492	7,721,675
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	101,570	15,626
Tenant security deposits	19,367	17,622
Deferred developer fees	92,976	-
Agency payable	50,000	-
Note payable	60,217	-
Mortgages payable	 2,612,820	2,131,821
Total liabilities	 2,936,950	2,165,069
Net assets -		
Donor undesignated		
Available for general activities	5,350,542	4,556,606
Donor designated	500,000	1,000,000
Total net assets	 5,850,542	 5,556,606
Total liabilities and net assets	\$ 8,787,492	\$ 7,721,675

Episcopal Housing Corporation and Affiliates
Consolidated Statements of Activities and Change in Net Assets
Years Ended December 31, 2020 and 2019

	Total	\$ 1,625,237 48,865 38,678	446,880 125,931	2,285,591		2,285,591	1,350,688	125,989 8,522	1,485,199	800,392	4,756,214	\$ 5,556,606
2019	Designated	\$ 1,000,000		1,000,000	•	1,000,000	•	1 1	•	1,000,000	•	\$ 1,000,000
	Donor Undesignated	\$ 625,237 48,865 38,678	446,880 125,931	1,285,591		1,285,591	1,350,688	125,989 8,522	1,485,199	(199,608)	4,756,214	\$ 4,556,606
	ital	31,845 1,171,911 44,406	425,668 120,576	1,794,406	1	1,794,406	1,333,942	156,260 10,268	1,500,470	293,936	5,556,606	5,850,542
	Total	& 	4 +	1,7		1,7	1,3	-	1,5	2	5,5	\$ 2,8
2020	Donor Designated			•	(200,000)	(500,000)	•		•	(200,000)	1,000,000	\$ 500,000
	Donor Undesignated	\$ 31,845 1,171,911 44,406	425,668 120,576	1,794,406	500,000	2,294,406	1,333,942	156,260 10,268	1,500,470	793,936	4,556,606	\$ 5,350,542
		Revenues, gains, and other support: Contributions and grants Development fees Asset management fees	Rental income Investment income		Net assets released from designations	Total revenues, gains, and other support	Expenses: Program services	Supporting services Management and general Fund raising	Total expenses	Change in net assets	Net assets - beginning of year	Net assets - end of year

Consolidated Statements of Cash Flows Years Ended December 31, 2020 and 2019

		2020	_	2019
Cash flows from operating activities:				
Change in net assets	\$	293,936	(	\$ 800,392
Adjustments to reconcile change in net assets	,	,		,
to net cash provided by operating activities:				
Depreciation and amortization		172,172		164,869
Amortization of debt issuance costs		16,516		1,072
Bad debts and project investment losses		49,385		3,531
Unrealized gains on investments		(7,840)		(26,314)
Donated stock		(780)		-
(Increase) decrease in:				
Notes receivable		20,610		-
Accrued interest receivable		(17,659)		-
Fees and other receivables		(622,658)		314,732
Rents receivable		(985)		(9,831)
Contributions receivable		502,418		(993,937)
Development costs and advances		(68,878)		21,674
Prepaid expenses		(23,710)		(7,358)
Increase (decrease) in:				//
Accounts payable and accrued expenses		85,944		(12,013)
Tenant security deposits		1,745		152
Deferred developer fees		92,976		-
Agency payable		50,000	_	-
Net cash provided by operating activities		543,192	_	256,969
Cash flows from investing activities:				
Purchase of investments, including reinvested dividends		(8,951)		(11,834)
Capital expenditures		(225,874)	_	-
Net cash used in investing activities		(234,825)	_	(11,834)
Cash flows from financing activities:				
Principal payments - mortgages		(35,517)		(70,952)
Proceeds of loan payable		60,217		(. 0,00=)
Net cash provided by (used in) financing activities		24,700		(70,952)
Net increase in cash, cash equivalents and restricted cash		333,067	_	174,183
•				
Cash, cash equivalents and restricted cash - beginning of year	_	1,828,206	_	1,654,023
Cash, cash equivalents and restricted cash - end of year	\$	2,161,273	=	\$ 1,828,206

Episcopal Housing Corporation and Affiliates Consolidated Statements of Functional Expenses Years Ended December 31, 2020 and 2019

				7	2020						. 4	2019			
				Supporting Services	ig Serv	ces					Supporting Services	ing Servi	ses		
		Program Services	Man	Management and General	<u> </u>	Fund Raising		Total	Program Services		Management and General		Fund Raising		Total
Payroll and payroll related	↔	342,591	↔	68,981	↔	6,949	s	418,521	\$ 317,5	\$ 14	56,077	↔	5,200	s	378,818
Grant expense		200,000		•		•		200,000	0,009	00	•		•		000,009
Professional services		5,994		26,466		•		32,460	3,000	00	15,000		•		18,000
Office		12,231		17,063		3,029		32,323	17,982	182	17,787		3,071		38,840
Occupancy		99,189		476		29		99,724	76,327	127	1,070		49		77,446
Bad debts and project investment losses		29,010		20,375		•		49,385			3,531		•		3,531
Repairs and maintenance		77,138		'		•		77,138	2'08	.65	•		•		80,792
Taxes, licenses and insurance		43,617		21,530		26		65,203	69,736	36	31,507		22		101,298
Interest		53,544		•		•		53,544	21,6	92	•		•		21,605
Depreciation and amortization		170,628		1,369		175		172,172	163,7	0.2	1,017		147		164,869
	↔	\$ 1,333,942	↔	156,260	↔	10,268	€	1,500,470	\$ 1,350,688	\$ 88	125,989	<b>↔</b>	8,522		\$ 1,485,199

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 1 - CORPORATE ORGANIZATION, MISSION, AND NATURE OF OPERATIONS

Episcopal Housing Corporation (EHC) is a non-stock, charitable organization exempt from federal income tax under section 501(a) of the Internal Revenue Code, as an organization described in section 501(c)(3). EHC was incorporated on March 30, 1995 in the State of Maryland.

EHC's mission is to respond to God's call to establish justice for the most in need by building affordable housing and creating the foundations for healthy and sustainable communities.

Since its incorporation, EHC has been the developer and/or agent for other organizations in the acquisition, construction, and renovation of residential housing and community facilities. Until its adoption of a new strategic plan in early 2005, EHC had not planned to own or operate housing projects. Since 2005, EHC has been pursuing property ownership primarily through control of Single Asset Limited Liability Corporations. In the early stages of evaluating and choosing projects, EHC has, in certain circumstances, made expenditures for acquisition and pre-development costs without assurance that such expenditures would be recovered. When such costs are deemed to be unrecoverable, they are included in bad debt and project investment losses.

In October 2002, EHC purchased and concurrently leased a three-story building to The Johns Hopkins Hospital. See note 14 for details about these transactions and the mortgage loan on this property.

EHC operates the Woodlawn Oxford house and leases the apartments to male tenants who have overcome substance abuse.

On August 9, 2016, EHC formed the Sojourner Argyle, LLC as a wholly owned affiliate of EHC. The purpose of the LLC is to provide permanent supportive housing for disabled persons.

The consolidated financial statements are prepared on the accrual basis of accounting and are intended to present net assets, revenues and support, expenses, gains and losses based on the existence or absence of donor-imposed designations. The consolidated financial statements include the accounts of EHC and affiliates under its control.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements include the accounts of Episcopal Housing Corporation Inc., Cason Arms, LLC, Sojourner Argyle, LLC., 2401, LLC., EHC - North Creek Run II, LLC., EHC - Brinkley Hill, LLC., 3401 Ashburton, LLC., EHC - Preserve at Red Run, LLC., EHC - Four Ten Lofts, LLC., Four Ten Lofts Development, LLC and 17 W. Mulberry, LLC. Intra-entity transactions and balances have been eliminated in consolidation. See note 7.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of support, revenues and expenses, during the reporting period. Actual amounts could differ from those estimates.

Investments are recorded at fair value based on quoted prices in active markets (all Level 1 measurements). Investment return, which consists of interest and dividend income earned, realized gains or losses, and the unrealized appreciation (depreciation) on those investments are recorded in the period in which the investment income or losses occur and are included in the consolidated financial statements as undesignated activities unless designated by the donor. Investment securities are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near-term would materially affect the amounts reported in the consolidated financial statements.

Major expenditures for property and equipment having a useful life of five (5) years or more are capitalized. Property and equipment are carried at cost or, if donated, at the estimated fair value at the date of donation. Depreciation is computed over estimated useful lives ranging from five (5) to forty (40) years using the straight-line method. Leasehold improvements are amortized over the lesser of the estimated useful lives of the assets or the terms of the related leases. EHC uses the direct expensing method to account for planned major maintenance activities.

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as an increase in donor undesignated support unless the donor has designated the donated asset to a specific purpose. Assets donated with explicit donor designations regarding their use and contributions of cash that must be used to acquire property and equipment are reported as an addition to donor designated support. Absent donor stipulations regarding how long donated assets must be maintained, EHC reports expirations of donor designations when the donated or acquired assets are placed in service as instructed by the donor. EHC reclassifies donor designated net assets to donor undesignated net assets at that time.

EHC reviews its rental properties for impairment whenever changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the fair value is less than the carrying value of an asset, an impairment loss would be reported. No impairment loss has been recognized for the years ended December 31, 2020 and 2019, respectively.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Rental income is recognized as rentals become due. Rental payments received in advance are deferred until earned. All leases between EHC and tenants of the property are short term operating leases.

Sojourner Argyle, LLC and 3401 Ashburton, LLC are subject to Section 8 Housing Assistance Payments (HAP) agreements with HUD, and a significant portion of the projects' rental income is received from HUD.

The consolidated financial statements report certain categories of expenses that are attributable to program or supporting services. Management's estimate of the allocations of expenses to program service, management and general, and fund raising is based on appropriate allocation factors such as estimated time spent in those areas or square footage used.

Unconditional promises to give that are expected to be collected within one (1) year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. When material, the discount on those amounts are computed using rates applicable to the facts and circumstances applicable to each of the promises to give. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. Balances that are outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to contributions receivable.

Fees receivable are reported at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance. Management's estimate of the allowance is based on historical collection experience and a review of the current status of fees receivable.

Highly liquid investments with maturities of three (3) months or less at date of purchase are considered to be cash equivalents.

Contributions received are recorded as donor undesignated or donor designated support, depending on the existence and/or nature of donor designations. Donations of securities are recorded at fair market value at the date of the gift and the gain or loss on sale is recognized in the period in which the sale is made. Support that is donor designated is reported as an increase in donor undesignated net assets if the designation is satisfied in the reporting period in which the support is recognized.

EHC recognizes donated services that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

EHC received commitments of funds to be invested in projects which are in various stages of development or construction. Commitments of funds for projects not owned by EHC are not included in EHC's accounts since the projects for which they are received are to be owned by others.

Development fee revenue is reported at the amount that reflects the consideration to which EHC expects to be entitled to, in exchange for providing developer services.

Developer fees receivable unpaid at the completion of construction are converted to a note receivable with an interest rate of between three (3) and five (5) percent and mature at the expiration of the tax credit period, fifteen (15) to twenty-five (25) years. When material, interest income is recognized in the period it is earned.

#### **NOTE 3 - RETIREMENT PLAN**

EHC maintains a 403(b) retirement plan covering all employees. EHC will match each employee's contribution up to 3% of the employee's salary. Retirement plan expense was approximately \$9,000 and \$8,100 for the years ended December 31, 2020 and 2019, respectively.

#### **NOTE 4 - CONCENTRATIONS**

Approximately 69% and 96% of fees and other receivables are from one (1) related party and two (2) customers at December 31, 2020 and 2019, respectively. Approximately 92% and 82% of development fee revenues are from one (1) related party and one (1) customer for the year ended December 31, 2020 and two (2) customers for the year ended December 31, 2019.

#### **NOTE 5 - CREDIT RISK**

EHC maintains cash balances at two (2) banks that exceed \$250,000. Balances are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per bank; however, EHC has not experienced any losses with respect to its bank balances in excess of government provided insurance.

#### NOTE 6 - DEVELOPMENT COSTS AND ADVANCES

EHC, as a developer and/or agent, advances money during the development of the project as costs are incurred. During the development stage and upon completion, EHC will be reimbursed costs previously advanced. At December 31, 2020 and 2019, development costs and advances were approximately \$114,200 and \$42,100, respectively.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 7 - INVESTMENT IN TAX CREDIT LOW INCOME HOUSING PROJECTS

#### 2401, LLC

EHC is the sole member of 2401, LLC, the managing member of St. Stephen's Court, LLC. PNC Bank is the limited investment member of St. Stephen's Court, LLC, which owns the St. Stephen's Court Apartment (the Project), an affordable housing project in West Baltimore consisting of seventy-two (72) rental units in six (6) buildings and a management office and community amenities in a seventh building. The Project qualified for and received an allocation of low-income housing tax credits pursuant to Section 42 of the Internal Revenue Code. As a result, the Project is subject to regulations relating to eligibility of occupants and unit gross rental charges, among other matters, to the end of the compliance period (in 2050); however, PNC Bank intends to withdraw from the LLC in 2025. The previous owner of the Project has an option to re-purchase it for a price equal to the remaining debt balance at the end of the compliance period at that time.

EHC receives a share of distributions of net cash flow. EHC's share of net cash flow for the years ended December 31, 2020 and 2019 was approximately \$79,400 and \$63,500 respectively and is included in investment income. EHC has agreed to lend St. Stephen's Court, LLC amounts required to fund operating deficits, if any, incurred by it through the end of the tax credit compliance period (2050) to the extent they exceed the Project's operating reserve.

EHC is entitled to receive an annual company management fee for property management oversight, tax credit compliance monitoring and related services provided to St. Stephen's Court, LLC. The base fee is \$10,800, subject to an annual increase of 3%, and was approximately \$14,100 and \$13,700, for the years ended December 31, 2020 and 2019, respectively. 2401, LLC is also entitled to receive an annual supplementary management fee of \$25,000 for services in the ongoing management of the Project. At December 31, 2020 and 2019, management fees receivable from St. Stephen's Court, LLC were approximately \$39,100 and \$38,700, respectively.

#### EHC - NORTH CREEK RUN II, LLC

EHC is the sole member of EHC - North Creek Run II, LLC. EHC - North Creek Run II, LLC., is a managing member, holds a .00459% membership interest in North Creek Run II, LLC. There has been no net cash flow available for distribution for the years ended December 31, 2020 and 2019.

#### **EHC - BRINKLEY HILL, LLC**

EHC is the sole member of EHC - Brinkley Hill, LLC. EHC - Brinkley Hill, LLC is a co-managing member holding a .0051% membership interest in Brinkley Hill Associates, LLC. There has been no net cash flow available for distribution for the years ended December 31, 2020 and 2019.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 7 - INVESTMENT IN TAX CREDIT LOW INCOME HOUSING PROJECTS (continued)

#### **EHC - PRESERVE AT RED RUN, LLC**

EHC is the sole member of EHC - Preserve at Red Run, LLC. EHC - Preserve at Red Run, LLC is a co-managing member holding a .0025% membership interest in Red Run Associates, LLC. There has been no net cash flow available for distribution for the years ended December 31, 2020 and 2019.

#### **EHC - PEERLESS, LLC**

EHC is the sole member of EHC - Peerless, LLC. EHC - Peerless, LLC is a co-managing member holding .0025% membership interest in Peerless Avenue Associates, LLC. The project is currently in development.

#### **NOTE 8 - INCOME TAXES**

EHC is exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code (the Code) and comparable state law. Contributions to EHC are tax deductible within the limitations prescribed by the Code. EHC has been classified as a publicly-supported organization which is not a private foundation under Section 509(a) of the Code.

Sojourner Argyle, LLC., 3401 Ashburton, LLC., EHC - Four Ten Lofts, LLC., Cason Arms, LLC., Sojourner Place at Preston, LLC and 17 W. Mulberry, LLC are for-profit single member LLCs, wholly owned affiliates of EHC, are not required to file separate income tax returns. All income and losses pass through to the member.

2401, LLC is a for-profit single member LLC, wholly owned affiliate of EHC and is required to file a separate income tax return and pay income tax on taxable income, see note 7. Income tax expense for the years ended December 31, 2020 and 2019 was \$18,972 and \$29,608, respectively. Accrued income tax expense was \$0 at December 31, 2020 and 2019, respectively.

EHC - North Creek Run II, LLC, EHC - Brinkley Hill, LLC and EHC - Preserve at Red Run, LLC are all for-profit single member LLC's, wholly owned affiliates of EHC and are required to file a separate income tax return and pay income taxes on taxable income, see note 7. There were no distributions made from these LLC's for the years ended years ended December 31, 2020 and 2019, respectively and as such no tax liabilities were incurred.

The Internal Revenue Service has not examined any of EHC's or related entities' income tax returns for the past three (3) years, which are subject to examination. EHC has not taken any questionable tax positions with respect to unrelated business income or any other matters that might jeopardize its 501(c)(3) status.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 8 - INCOME TAXES (continued)

2401, LLC filed and paid corporate taxes beginning in 2018. While management considers the possibility of assessing additional back taxes and penalties remote, management recognizes that IRS could elect to review taxable distributions received by 2401, LLC in the past three (3) prior tax years. Should IRS perform such a review, it is within their purview to assess back taxes and any accompanying interest or penalties.

#### **NOTE 9 - PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at December 31,:

	2020	2019
Land	\$ 364,664	\$ 108,250
Buildings and improvements	5,047,813	4,578,353
Furniture and fixtures	61,157	61,157
Less accumulated depreciation and amortization	5,473,634 691,253	4,747,760 519,081
	\$ 4,782,381	\$ 4,228,679

#### NOTE 10 - COMMITMENTS

Under the terms of a memorandum of understanding with the Episcopal Diocese of Maryland, EHC improved a property owned by the Diocese and will lease the property from the Diocese. The lease term will approximate thirty (30) years and lease payments are satisfied by the value of the improvements made to the building by EHC. The cost of the completed improvements were approximately \$292,000, and EHC moved into the new location in late 2013.

Amortization of leasehold improvements was approximately \$10,200 for the years ended December 31, 2020 and 2019.

#### **NOTE 11 - ACCOUNTING PRONOUNCEMENTS**

EHC adopted the requirements in FASB ASU 2018-08, Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions made. The ASU amends the definition of a donor-imposed condition to state it must include both (a) one or more barriers that must be overcome before the organization is entitled to the promised assets, and (b) a right of return to the contributor of assets transferred or a right of release from its obligation to transfer assets or to reduce, settle, or cancel liabilities.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# NOTE 11 - ACCOUNTING PRONOUNCEMENTS (continued)

EHC adopted the requirements in FASB ASU 2016-01, Financial Instruments - Recognition and Measurement of Financial Assets and Financial Liabilities. The primary changes address certain aspects of recognition, measurement, presentation, and disclosure of financial instruments.

#### **NOTE 12 - MORTGAGES PAYABLE**

	2020	 2019
Mortgage payable - CURE building, interest rate of 4.61%. Monthly principal and interest payments of \$3,380 are due through February 2020. See note 14.	\$ -	\$ 8,227
Mortgage payable - Sojourner building, interest rate of 0%. Principal payments of \$17,500 are due annually only from surplus cash. The loan matures approximately October 2057.	660,625	678,125
Mortgage payable - Ashburton building, interest rate of Prime plus 2%, but not less than 7%. Monthly principal and interest payments of \$2,388 are due through September 2032.	-	269,823
Mortgage payable - Ashburton building, interest rate of 6.25%. Monthly principal and interest payments of \$2,249 are due through September 30, 2025 at which point the remaining unpaid balance is due.	260,032	-
Mortgage payable - Ashburton building, interest rate of 0%. Principal payments of \$78,000 are due annually only from surplus cash. The loan matures and subject to various conditions will be forgiven approximately January 2026.	780,000	780,000
Mortgage payable - Muir Street, interest rate of 0%. No payments are due as long as the building is used for permanent housing for men who are in recovery. The loan matures and subject to various conditions will be forgiven approximately October 2021.	\$ 80,313	\$ 80,313

Notes to Consolidated Financial Statements December 31, 2020 and 2019

	2020	2019
Mortgage payable - Muir Street, interest rate of 0%. No payments are due as long as the building is used for permanent housing for men who are in recovery. The loan matures and subject to various conditions will be forgiven approximately February 2024.	\$ 331,850	\$ 331,850
Mortgage payable - 17 W. Mulberry Street, interest rate of 6%. No payments are due until maturity when the entire balance plus accrues interest is due. The maturity dated is May 1, 2022.	500,000	<u>-</u>
	2,612,820	2,148,338
Less: unamortized debt issuance costs		16,517
	\$ 2,612,820	\$ 2,131,821

Future principal payments on all mortgages and notes payable are as follows for the years ended December 31,:

2021	\$ 11,047
2022	511,758
2023	12,514
2024	12,730
2025	211,983
Thereafter	\$ 1,852,788

Loan financing costs incurred relating to a mortgage loan that was refinanced in 2020 totaled \$18,659 and the accumulated amortization was \$2,143 at December 31, 2019. The costs were being amortized over 197 months, which coincided with the maturity date of the mortgage note. Amortization of the debt issuance costs is reported as interest expense in the consolidated statements of activities and change in net assets. Amortization expense for the years ended December 31, 2020 and 2019 was \$16,516 and \$1,072, respectively. The financing costs were written off with the refinancing of the loan.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### **NOTE 13 - NOTE PAYABLE**

EHC was issued a note in the amount of \$60,217 under the Coronavirus Aid, Relief, and Economic Security Act's (the "CARES Act") Paycheck Protection Program. All or a portion of the loan may be forgiven in accordance with the program requirements. The balance of the loan not forgiven will convert to an amortizing term loan payable in two (2) years. The note has a one percent (1%) interest rate.

#### NOTE 14 - CURE BUILDING PURCHASE AND MORTGAGE

On October 18, 2002, EHC purchased the CURE building, a three-story office building on North Broadway in Baltimore City. The aggregate cost of the purchase, including incidental costs, was \$224,817. On the same date, EHC entered into a twenty (20) year, triple-net lease agreement with The Johns Hopkins Hospital (JHH) for the use of the building by its child and adolescent psychiatry community programs. In 2012 the lease was amended to correspond with the refinanced loan and now extends through February 2020. The new lease may be terminated with thirty (30) days notice and a termination fee of the lesser of the outstanding principal of the loan or twenty-four (24) months of base rent (\$105,120). Annual rentals of \$52,560 were paid to EHC in each of the years through 2019 and \$20,305 was paid in 2020. Subsequent to expiration, monthly rentals are \$1,000 and the lease may be terminated with thirty (30) days notice. The aggregate rentals payable to EHC in 2021 total approximately \$12,000.

EHC's purchase of the CURE Building was funded by a first mortgage loan of \$400,000 from a commercial bank. Under the lease agreement with JHH, the loan proceeds in excess of the costs incurred by EHC in making the purchase were required to be expended for improvements to the property on behalf of JHH. This excess cash of approximately \$186,300 as of December 31, 2020 and 2019, is being held by EHC in a separate bank account and is classified as restricted cash on the consolidated statements of financial position. EHC expects JHH will direct EHC to use this cash to make improvements on the CURE Building.

#### **NOTE 15 - SUPPLEMENTAL CASH FLOW INFORMATION**

Cash paid for interest was approximately \$19,200 and \$20,500 for the years ended December 31, 2020 and 2019, respectively.

Non-cash investing and financing activities:

EHC refinanced a mortgage payable in the amount of \$252,300 for the year ended December 31, 2020.

EHC financed the purchase of a rental property with a mortgage in the amount of \$500,000 for the year ended December 31, 2020.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# NOTE 15 - SUPPLEMENTAL CASH FLOW INFORMATION (continued)

Development fees receivable in the amount of \$67,381 was converted to a note receivable for the year ended December 31, 2019.

The following schedule provides a reconciliation of cash and restricted cash reported within the balance sheet that sums to the total in the statement of cash flows.

	2020	2019
Cash and cash equivalents Restricted deposits Cash restricted under	\$ 1,841,023 133,960	\$ 1,590,051 51,890
agreement with tenant	186,290	186,265
	\$ 2,161,273	\$ 1,828,206

### **NOTE 16 - CONTRIBUTIONS RECEIVABLE**

Contributions receivable consisted of unconditional promises to give of approximately \$503,150 and \$1,005,568 at December 31, 2020 and 2019, respectively and are due as follows:

	 2020	2019
Less than one year One to five years	\$ 503,150	\$ 505,568 500,000
	\$ 503,150	\$ 1,005,568

Notes to Consolidated Financial Statements December 31, 2020 and 2019

<b>NOTE 17</b>	<u>' - CONDITIONAL (</u>	<u>CONTRIBUTIONS</u>	<u>RECEIVABLE</u>

Conditional contributions receivable consist of the following:	2020	2019
17 W. Mulberry Place project grant which will be released upon the approval of a funding agreement by the Baltimore City Board of Estimates.	\$ 180,000	\$ -
The following conditional contributions receivable are from related parties and evidenced by notes receivable:		
North Creek Run II, LLC, no interest, due January 1, 2055	177,540	177,540
Red Run Associates, LLC, no interest, due May 1, 2059	170,000	170,000
410 Lofts, LLC, interest of 4.5%, due 40 years after stabilized operations of the project	1,600,000	
	1,947,540	347,540
	\$ 2,127,540	\$ 347,540

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### **NOTE 18 - FAIR VALUE MEASUREMENTS**

The accounting codification establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The fair value hierarchy gives priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the assets or liabilities fall within different levels of the hierarchy, the classification is based on the lowest level input that is significant to the fair value measurement of the assets and liabilities. The hierarchy requires the use of observable market data when available. The three levels of the fair value hierarchy as defined as follows:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities traded in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the assets or liabilities and market-corroborated inputs.

If the assets or liabilities have a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the assets or liabilities.

Level 3 - Inputs to the valuation methodology are unobservable for the assets or liabilities and are significant to the fair value measurement.

The assets' or liabilities' fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

EHC recognizes transfers into and out of levels at the end of the reporting period. There were no transfers between levels for the years ended December 31, 2020 and 2019.

Notes to Consolidated Financial Statements December 31, 2020 and 2019

# NOTE 18 - FAIR VALUE MEASUREMENTS (continued)

Fair values of assets' and liabilities' measured on a recurring basis of December 31, are as follows:

			Fair Value Measurements at Reporting Date Using					
				Quoted				
				Prices				
			ii	n Active				
			Ma	arkets for	Oth	ner	Signif	icant
			le	dentical	Obser	vable	Unobser	vable
				Assets	Inp	uts	Inp	uts
	Fa	ir Value	(	Level 1)	(Leve	el 2)	(Lev	el 3)
December 31, 2020								
Mutual funds	\$	317,311	\$	317,311	\$		\$	
December 31, 2019								
Mutual funds	\$	299,740	\$	299,740	\$		\$	

# **NOTE 19 - INVESTMENTS**

EHC's investments are carried at fair value (as determined in quoted prices in an active market for identical assets).

Investments consisted of the following at December 31,:

	 2020			 2019			
			Fair			Fair	
	Cost		Value	Cost		Value	)
Publicly traded mutual funds	\$ 290,538	\$	317,311	\$ 280,781	\$	299	,740

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 19 - INVESTMENTS (continued)

Investment revenue consisted of the following for the years ended December 31,:

	 2020	 2019		
Interest and dividends	\$ 33,379	\$ 36,099		
Distribution from St. Steven's Court, LLC	79,357	63,518		
Realized and unrealized (losses) gains	 7,840	 26,314		
	 _	_		
	\$ 120,576	\$ 125,931		

#### **NOTE 20 - CONTINGENCIES**

In March 2020, the World Heath Organization declared the spread of the Coronavirus Disease (Covid-19) a worldwide pandemic. The Covid-19 pandemic is having significant effects on global markets, supply chains, businesses and communities. The Covid-19 outbreak is still evolving and the financial impact remains unknown. There is uncertainty regarding Covid-19's impact on the world's economy and therefore on the Organization and its stakeholders.

#### **NOTE 21 - RECLASSIFICATION**

Certain amounts pertaining to fiscal year 2019 have been reclassified to conform to current year presentation.

#### NOTE 22 - FINANCIAL ASSETS AVAILABLE WITHIN ONE YEAR

EHC's financial assets available within one year of the consolidated statements of financial position dates for general expenditures are as follows:

	2020	2019
Financial assets at year-end	\$ 3,298,573	\$ 2,253,568
Unavailable for general expenditures within one year, due to		
donor designations	500,000	1,000,000
	\$ 2,798,573	\$ 1,253,568

Notes to Consolidated Financial Statements December 31, 2020 and 2019

#### NOTE 22 - FINANCIAL ASSETS AVAILABLE WITHIN ONE YEAR (continued)

As part of EHC's liquidity management, it invests cash in excess of daily requirements in government money mutual funds.

#### **NOTE 23 - DONOR DESIGNATED NET ASSETS**

Donor designated net assets consist of the following at December 31, 2020 and 2019,:

	 2020		2019		
Construction of Four Ten Lofts	\$ 500,000	_	\$	1,000,000	

### NOTE 24 - NET ASSETS RELEASED FROM DESIGNATIONS

Net assets were released from designations due to satisfaction of the following designation for the years ended December 31,:

	2020			2019		
Construction of Four Ten Lofts	\$	500,000	\$			

#### NOTE 25 - SUBSEQUENT EVENTS

EHC has evaluated subsequent events through the date the financial statements were available to be issued on June 23, 2021, and determined the following to be disclosed:

The paycheck protection note (Note 13) was forgiven in full.